

EFA Group Forges Industry Partnership with International Trading Institute @ SMU

SINGAPORE. 28 July 2016 – EFA Group has signed an industry partnership agreement with the International Trading Institute@SMU (ITI@SMU), a tripartite collaboration between Singapore Management University (SMU), International Enterprise Singapore and leading industry players.

As an industry partner, EFA Group will do its part by acting as a bridge between the students and the trading industry. One of the Group's objectives is to ensure that the students' education and development is contextualized to meet the needs of industry. This will be done through active participation in industry speaker series, networking sessions with the students and opening its doors for student internship programmes.

EFA Group's perspective on economic growth is primarily fueled by three drivers: entrepreneurs, finance and education. The Group supports businesses with an entrepreneurial spirit by providing alternative financing solutions, especially to those that have limited access to traditional banking sources. Partnering with ITI@SMU completes the third pillar of growth, by helping to nurture the next generation of trading talent.

"Financing is a crucial part of the trading value chain. We hope to impart the expertise and experience that we have gleaned from financing real economy companies to the students. At the same time, our engagement programmes can help to provide real industry insights that can better prepare them to step into the working world," said Francois Dotta, CEO of EFA Group.

ITI@SMU was formed as the result of a collaborative effort between leading industry players in the trading sector, SMU and International Enterprise Singapore in 2007. The institute boasts a specialist focus on international trading and is supported by a unique public-private partnership. ITI@SMU is Singapore's premier industry platform for thought leadership and talent development in the arena of international trading.

About EFA Group

EFA Group is an independent asset manager providing alternative investment solutions in credit strategies, with a focus on real economy businesses. The firm has won multiple awards including the Best Trade Finance Boutique and Best Alternative Trade Financier in Asia Pacific. The firm is regulated by the Monetary Authority of Singapore and holds a Capital Markets License under Eurofin Investments Pte Ltd.



Established in 2003 in Singapore, the Group has since expanded in size and capabilities, and now employs over 50 personnel between its offices in Singapore, Geneva, Dubai and London.

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